



2014 REFA

Fall Conference

An Update on the Boston Suburban Markets
Friday, September 5, 2014

Join our panel of industry leaders for an in-depth discussion on the latest trends in the dynamic Boston Suburban Market. Hans Nordby will provide an overview and insight into the market dynamics. Our panel of some of the most active players in the suburban markets will discuss overall market influences, development projects and the current financing environment.

Topics of focus will include:

- *State of the Boston suburban market*
- *Strength of Waltham and emergence of Burlington/Needham*
- *Where is the next emerging suburban submarket going to be?*
- *Office and mixed-use development along Route 128*
- *Emerging and overheated multifamily development pockets*
- *Financing environment for existing and development deals*

Friday, September 5, 2014

Westin Hotel, 70 Third Avenue, Waltham, MA

7:30-8:15 am: Breakfast and Networking | 8:00-10:00 am: Keynote and Panel Program

Keynote Speaker

Hans Nordby

Managing Director

Co-Star Portfolio Strategy

Moderator

Frank Petz

Managing Director, Capital Markets

JLL

Speakers

Justin Krebs

Partner

Normandy Real Estate Partners

Edward L. Marsteiner

Partner & Director of Acquisitions

National Development

Richard T. Monopoli

Vice President, Development

Boston Properties

Doug MacLean

Senior Vice President – Commercial Lending

First Niagara Bank

Register to Attend

Registration Deadline Wednesday, September 3rd.

\$75 REFA Member \$100 Non-Member

Name: _____

Company: _____

Address: _____

City, State & Zip: _____

Phone: _____

Email: _____

For more information, please call 617-399-7856 or
email mcollins@gbreb.com

Payment Method

Check Enclosed (Payable to REFA)

AmEx MasterCard VISA Discover

Name on Card: _____

Card #: _____

Exp. Date: _____

Return completed form with payment by
fax: Maggie Collins, 617-588-0286,

email: mcollins@gbreb.com or by mail: REFA, One Center Plaza,
Mezzanine Suite, Boston, MA 02108.

Pre-payment is required.

No shows will be charged. Walk-ins add \$5

* 72 hour cancellation policy.