

To Inform, Educate and Bring Together Members of RHA NextGen



## Cleaning Up for Caritas Communities

On Friday May 18th, a group of twenty NextGen'ers got their hands dirty and helped garden, paint, landscape and assist in other upkeep work at two of Caritas' Communities original homes in Dorchester.

If you are unfamiliar with Caritas, they are a non-profit organization that provides housing, shelter, clothing, toiletries, and a variety of educational and assistance programs aimed at helping it's residents get back on their feet. They manage over fifty homes in the greater Boston area where many individuals live who are severely at-risk of being homeless.

If you are interested in learning more about Caritas and would like to provide a donation to their amazing organization please visit their website [www.CaritasCommunities.org](http://www.CaritasCommunities.org)

Thanks to our volunteers from: Apartments.com, AvalonBay, BELFOR, BG Multifamily, Chestnut Hill Realty, Corcoran Management Company, HallKeen Management, Package Concierge, Peabody Properties, RentPath & Smart Coats

## Thomas Higgins Leasing Development Manager Chestnut Hill Realty

### NextGen Member Spotlight

How did you first get involved with the multifamily industry?

"My father worked in real estate and I always wanted to go in a similar direction. After graduating college, I started applying for leasing consultant positions. I began my career at CHR in 2014 as a Resident Services Professional at Norwood Gardens."

What does a day in the life of Tom Higgins look like at CHR?

"In my current role as Leasing Development Manager, I am responsible for training all new and existing leasing staff members and manage the ILS advertising for all CHR properties. Last year, I was temporarily assigned on-site to assist with the lease up of our new property in Newton, Hancock Estates. Every day at CHR is different!"

Where do you see yourself in 10 years?

"I would like to be a Marketing Director or a Training Director."



Can you speak to how NextGen and RHA have provided you with any career tips or tools?

"NextGen and RHA have provided me with many networking, education, and volunteering opportunities over the past several years. I am very grateful for the opportunity that I had to teach a CAM course. It was a great training experience for me!"

## Join Us at Apartmentalize in San Diego!

Over 280 RHA Members will head to San Diego next week for **Apartmentalize**, NAA's annual multifamily conference, where they will hear about the latest and greatest in the multifamily industry. From the newest trends in marketing and technology to best practices in maintenance and operations, this conference has it all! Be sure to check out the expo hall for your chance to win \$500,000. With so many great sessions, we encourage all attendees to plan their conference ahead by visiting the Apartmentalize website and browsing the interactive conference schedule.

Not signed up yet? Registration is still open.  
See you in San Diego!

## Upcoming RHA and NextGen events

June 13th - 16th - NAA Apartmentalize | San Diego, CA

June 21st - Breakfast Buzz & Biz: Digital Door to Door

July 30th - RHA Golf Outing | Framingham Country Club

August 11th - RHA Summer Cookout | Gillette Stadium

August 28th - Breakfast Buzz & Biz: Good AdWords

September 18th - RHA Expo 2018 | Hynes Convention Ctr.

We encourage and welcome any current NextGen members to join us at our Planning Committee meetings!

## NextGen New Community Spotlight

### THE HARLO

Boston, MA (Fenway) - Bozzuto

The Harlo offers a lifestyle focused on sharing the pleasures and luxuries of everyday life. Escape from the routine with an eclectic collection of residential amenity spaces including expansive rooftop terraces, intimate lounges and smart co-working and fitness environments. At The Harlo, exceptional attention to detail is standard practice. Access to 24-hour concierge service, personal shopping and laundry services and even a pet spa demonstrate The Harlo's commitment to deliver the best of urban living, made to suit.

