



## **REFA. AT THE CENTER OF IT ALL.**

From the skyline to the bottom line, finance impacts all aspects of the real estate industry. Only REFA puts you at the center of it all, connecting you with the leaders who are changing the game, the trends that are impacting the future, and the tools to grow your career and our community.

### **LEARN FROM EACH OTHER**

REFA members learn valuable insights at events, making the best use of your professional development time.

### **NETWORK WITH EACH OTHER**

REFA provides intimate access to industry leaders within a culture of inclusion and mentorship for leaders of all levels.

### **INVEST IN EACH OTHER**

REFA is a forum for professional leaders to invest in our communities, mentor the next generation, and take an active role in driving the real estate industry forward.

## **MEMBERSHIP BENEFITS**

### **Educational & Informative Programs**

REFA Holds over 30 programs a year, featuring keynote presentations and panel discussions featuring some of the industry's most prominent leaders.

### **Quality Networking Opportunities**

REFA provides members with quality networking opportunities through committees, educational programs, the charitable golf tournament, networking receptions and the annual REFA Gala.

### **Emerging Leaders**

REFA has a strong Emerging Leaders Membership with programming, networking and leadership development opportunities. The Emerging Leaders programs are designed to educate the next generation of industry leaders under the age of 36.

### **Advocacy**

Through the Greater Boston Real Estate Board's Advocacy Group, REFA represents members' interests on the city, state and national level.

### **Online Membership Directory**

REFA's online directory provides members with exclusive access to REFA's membership.

### **REFA Gala**

The REFA Gala is the largest gathering of the Real Estate Finance Association and brings together over 500 Members of the real estate finance community to celebrate the industry, network with colleagues and help honor the Robert S. Swain Jr. Distinguished Service Award Honoree(s).

### **Continuing Education**

REFA partners with Boston University to offer the BU Certificate in Real Estate Finance program. Graduates of the program receive a complimentary 1-year REFA membership.

### **Industry Job Board**

The REFA Job Board is an online tool to attract top talent by posting opportunities.

### **Charitable Giving**

Through events and community service activities, REFA gives back to the Community. Each year REFA hosts a Charitable Golf Tournament benefitting two local charities whose missions are to end homelessness. Annually, REFA makes a contribution to HomeStart on behalf of the 70+ speakers who participate in REFA Programs throughout the year. The REFA Emerging Leaders participate in quarterly community service activities.



# MEMBERSHIP APPLICATION

DATE \_\_\_\_\_

Please select one

- REFA Corporate Sponsorship: \$1800**  
*Includes 4 members (one member designated as the Primary Member); Four Complimentary Passes to most of REFA's educational programs which we are anticipating hosting in person in Q3 and Q4; Company name listed on Speaker Handout; Company name and website linked on REFA website; Company name on Sponsor sign at all events in-person later this year; Member price for events extended to those within your company who are Non-Members.*
- Individual Membership: \$425**
- Emerging Leader: \$150**  
*(under 36 - please include photocopy of ID)*
- Student Membership: \$75**  
*(Full-time graduate and undergraduate students only. Must submit copy of student ID or current class list)*

NAME _____		NICKNAME _____	
GENDER: <input type="checkbox"/> M <input type="checkbox"/> F <input type="checkbox"/> PREFER NOT TO IDENTIFY		RACE / ETHNICITY _____	
HOME ADDRESS _____			
COMPANY _____		TITLE _____	
OFFICE ADDRESS _____			
CITY _____		STATE _____	ZIP _____
DIRECT DIAL _____		EMAIL _____	
BUSINESS TYPE _____		TWITTER HANDLE _____	DOB (EMERGING LEADERS) _____

### CORPORATE SPONSORSHIPS:

ADDITIONAL MEMBER NAME _____	EMAIL _____	TITLE _____	DOB (EMERGING LEADERS) _____
ADDITIONAL MEMBER NAME _____	EMAIL _____	TITLE _____	DOB (EMERGING LEADERS) _____
ADDITIONAL MEMBER NAME _____	EMAIL _____	TITLE _____	DOB (EMERGING LEADERS) _____

### How did you hear about REFA?

- Colleague/Name \_\_\_\_\_
- Event \_\_\_\_\_
- Advertisement \_\_\_\_\_
- Website \_\_\_\_\_
- Social Media \_\_\_\_\_
- Other \_\_\_\_\_

### Payment method

**Check** (Payable To REFA)

**VISA**       **MC**       **AMEX**       **DISC**

NAME ON CARD \_\_\_\_\_

CARD # \_\_\_\_\_ EXP. DATE \_\_\_\_\_

### Membership is based on the calendar year.

For more information, visit [refa.org](http://refa.org).  
 Email this application to Nicole Samarjian at [nsamarjian@gbreb.com](mailto:nsamarjian@gbreb.com)  
 Follow us on LinkedIn, Instagram, and Twitter: [@REFABoston](https://www.instagram.com/REFABoston)

### CORPORATE SPONSORS

Alexandria Real Estate Equities | A.W. Perry, Inc. | AEW Capital Management | Bank of America Merrill Lynch | Beacon Communities LLC | BentallGreenOak Berkshire Group | Boston Appraisal & Consulting | Boston Financial Investment Management | Boston Private Bank & Trust Company | Boston Properties | Bowditch & Dewey LLP | Brookline Bank The Bulfinch Companies, Inc. | Cabot Properties, Inc. | Cambridge Savings Bank | Campanelli | Capital One Bank | CBRE | Chestnut Hill Realty | Choate, Hall & Stewart LLP Citizens Bank | CohnReznick | Colliers International | Corcoran Jennison Companies | Crosspoint Associates | Dalton & Finegold | The Davis Companies | Deloitte & Touche, LLP | DLA Piper LLP US | Eastern Bank | Eastern Real Estate | Elkus Manfredi Architects | Fantini & Gorga | Fidelity Investments | First American Title Insurance Co. National Commercial Services | First Realty Management Corporation | Foss & Company | FoxRock Properties | Goedecke & Co, LLC | Goulston & Storrs | The Gutierrez Company | HarborOne Bank | Hinckley Allen | Holland & Knight LLP | Intercontinental Real Estate Corporation | JLL | JP Morgan / Chase | KeyBank Real Estate Capital | KHJ Brand Activation | KPMG LLP | KS Partners LLC | Leggat McCall Properties | Lighthouse Real Estate Investments | Longpoint Realty Partners | M&T Bank | Marcum LLP | Marcus Partners, Inc. | McCarter & English LLP | Middlesex Savings Bank | Mintz Levin | MITIMCo | Morgan Lewis | Morrison & Foerster LLP | National Development | Net Lease Capital Advisors | New England Development | Novaya Real Estate Ventures | Nutter | Oxford Properties | People's United Bank | PGIM Real Estate Finance | Pierce Atwood LLP | PNC Real Estate | PwC LLP | Rackemann, Sawyer & Brewster | Related Beal | Riemer & Braunstein LLP | R.J. Kelly Co., Inc. | Robinson + Cole LLP | Rockland Trust | Ropes & Gray LLP | RSM U.S. LLP | Salem Five Bank | Samuels & Associates | The Schochet Companies | Sheehan Phinney | Sherin and Lodgen LLP | Skanska Commercial Development Stewart Title Guaranty | TA Realty | TD Bank | Tremont Realty Capital - A Division of The RMR Group | US Bank | Walker & Dunlop | Washington Capital Management | Webster Bank | Wells Fargo Bank | WilmerHale | WinnCompanies