



REFA EMERGING LEADERS MEMBERSHIP CHEAT SHEET

OVERVIEW

REFA

From the skyline to the bottom line, finance impacts all aspects of the real estate industry. Only REFA puts you at the center of it all, connecting you with the leaders who are changing the game, the trends that are impacting the future, and the tools to grow your career and our community.

GBREB

The Greater Boston Real Estate Board is the nation's oldest trade association in Real Estate, representing over 12,000 professionals engaged in all sectors of the industry. The Board has five divisions: BOMA Boston (Building Owners and Managers Association of Boston), CBA (Commercial Brokers Association), GBAR (Greater Boston Association of Realtors), REFA (Real Estate Finance Association) and RHA (Rental Housing Association). Three divisions of the Board have national affiliates including National Association of Realtors® (the largest trade association in North America), BOMA International and the National Apartment Association. GBREB Provides advocacy for their members on the City, State and Federal Level.

OVERVIEW & FOCUS OF EMERGING LEADERS GROUP

Offered exclusively to young professionals within REFA's membership, the Emerging Leaders Committee aims to connect and develop the next generation of real estate industry leaders. Through membership, emerging leaders have the opportunity to develop a network of young professionals, develop and brainstorm programming initiatives, discuss market insights, and share ideas with industry peers.

BENEFITS OF EMERGING LEADERS MEMBERSHIP

- Membership gives you access to a **network of young commercial real estate professionals** from a broad spectrum of business settings.
- **Networking opportunities with senior leaders** in the real estate industry, accessible through educational programs, a mentorship program, and other events held throughout the year.
- Qualification for the **REFA mentorship program**, a 7-month program that pairs young, professionals with senior leaders in the real estate industry.
- Access to **Executive Insights programs** – exclusive to the REFA Emerging Leader membership.
- **Community service and volunteer opportunities.**
- Over 30 monthly and annual **networking and educational opportunities.**
- **Online membership directory** allows you instant access to the names and contacts of the entire REFA membership.
- **Job board** listing current openings at member companies.
- **Certificate in Real Estate Finance Continuing Education** classes offered in conjunction with Boston University.
- An **industry voice through advocacy activities** that shapes public policy, improves our business climate and saves the industry billions of dollars.
- **Information when you need it from our website** - the members' resource for the latest news, events, online membership directory, career center and more.



REFA EMERGING LEADERS MEMBERSHIP CHEAT SHEET

Other Membership Opportunities

- **Leadership opportunities** through participation in subcommittees that allow you to decide on and contribute to program content all while expanding your professional and personal network.
- Annual **panel and reception** held during the Summer and hosted by the Emerging Leaders.
- Annual **REFA Gala**, held in October.
- Annual **golf & tennis tournament**, held in July.
- Access to **consortium networking events**, held three times throughout the year.

QUALIFICATIONS

- Under 36 years old and a professional, or student, within the real estate industry.

HOW TO GET INVOLVED

- Easy sign-up using the membership application.
- Low annual membership cost of \$150 (based on the calendar year).
- For more information on the Emerging Leaders membership, please visit the Emerging Leaders' website. For news and general REFA updates, visit REFA's LinkedIn, Twitter, and REFA EL LinkedIn page

