



Analyst, Real Estate Development

Job Description & Responsibilities

Related Beal is seeking an Analyst to join the Real Estate Development team in the Boston office. As a member of the Development team, the Analyst will have the opportunity to learn all aspects of real estate acquisitions and development including financial analysis and modeling, site acquisition, due diligence, zoning and permitting, legal document review, budgeting, construction and design. The Analyst will prepare detailed financial analyses and models including those for transaction underwriting and return on investment analysis, and will provide key takeaways to business units, corporate financing, and senior management.

- Assist the Development team in a broad range of development activities including site acquisition, financing, entitlement / government approvals, design and construction monitoring, project branding, sales and marketing strategy, and public relations.
- Conduct market assessments, site assessments, zoning assessments, and other due diligence related to site acquisition and development feasibility.
- Underwrite new development deals and investment opportunities. Prepare business plans, including annual operating plans, financial forecasts, strategic plans, and product introduction financial plans.
- Monitor design schedules, construction costs, budgeting, and the timeline of deliverables.
- Research and analyses: Benchmark retail activity in target markets by tracking rents, sales per SF, operating costs, competitive supply and pipeline activity.
- Manage detailed municipal filings for various development related programs, such as municipal financing applications and real estate tax abatements.
- Author internal and external correspondence for transaction and property descriptions, offering memoranda for asset sales and capital raisings, and responses to RFP's.

Desired Skills and Experience

- Minimum of 1-3 years of experience in real estate financial modeling from areas such as investment banking, private equity or real estate investment sales, real estate corporate finance, or debt platforms.
- Strong quantitative, financial analysis and modeling (MS Excel) skills are required.
- Exceptional time management and prioritization skills are also required to succeed in a fast-paced environment, managing multiple projects with significant responsibilities and competing priorities.
- Attention to detail, owner mentality, along with a strong desire to grow and succeed are critical.
- Excellent communication, written and interpersonal skills at all levels are critical to success at Related Beal.
- Must be able to work well in groups, but also independently to manage and own tasks.

- Candidates that have a passion for real estate, a strong entrepreneurial mind, and strong work ethic will have the potential to become part of a growing company on the cutting edge of real estate development and an industry leader.

Company Overview

Related Beal, the Boston office of Related Companies, is a fully integrated real estate firm focused on development and investment opportunities in Boston and the surrounding region. Related Beal leverages a national real estate platform with expertise across all assets classes including life sciences, commercial office, hospitality, luxury/affordable/mixed use residential, brokerage and property management.

Related Beal has undertaken the development and construction of some of the most recognized buildings in the area including The Clarendon and One Back Bay, The Arlington, The Beverly, Lovejoy Wharf, Congress Square, Innovation Square, Converse's World Headquarters, The Whitney, The Quinn and The Harris.

Related Beal's corporate office is located at 177 Milk Street in Boston.

Related Companies is a global real estate and lifestyle company defined by innovation and the most prominent privately-owned real estate firm in the United States with over sixty billion in assets owned or under development including the 28-acre Hudson Yards neighborhood on Manhattan's West Side, The Grand and Related Santa Clara in California and The 78 in Chicago. Formed over 45 years ago, Related is the largest private owner of affordable housing and a fully-integrated, highly diversified industry leader with experience in virtually every aspect of design, development, acquisitions, management, finance, hospitality, sustainability, and sales. Related's mixed-use, residential and commercial office properties have been consistently heralded for their placemaking vision – bringing together iconic design, arts and culture, dynamic programming, and innovative wellness programs. Headquartered in New York City, Related has offices and major developments in Boston, Chicago, Los Angeles, San Francisco, South Florida, Washington, D.C., Abu Dhabi and London, and boasts a team of approximately 4,000 professionals. Related was recently named to Fast Company Magazine's list of the 50 Most Innovative Companies in the World. For more information about Related, please visit www.related.com.

Related Companies is an equal opportunity employer.