

Position: Analyst

Field: Commercial Mortgage Banking

Fantini & Gorga (F&G) (www.fantinigorga.com) is one of New England's top commercial mortgage banking firms. The company arranges debt, equity, and mezzanine financing on all property types, including apartments, retail, office, industrial, hotel, senior housing, and mixed use. F&G has specialty practices in single tenant net lease and self-storage financing, which are handled on a national basis. The company places permanent, construction, and interim financing – over \$7.5 billion since its founding 21 years ago – with the full range of capital providers, including insurance companies, banks, CMBS lenders, agencies, investment funds, and specialty lenders. The office is located in Boston's financial district.

We are seeking an Analyst who will work with the firm's originators to:

- Prepare offering packages for submission to capital sources, developing and organizing market, location, financial, and sponsorship information.
- Interact with borrowers and lenders under an originator's leadership to obtain loan proposals, applications, and commitments.
- Oversee information flow and due diligence, including interactions with appraisers, engineers, and legal counsel, to facilitate closing of transactions.
- Handle the annual inspections and financial review for the servicing portfolio working under the guidance of the firm's SVP.

Must combine strong individual motivation with ability to work in a collegial team environment.

Requirements

- Bachelor's degree in any field. A financial field is preferred but not required.
- At least 2 years' full-time work experience in credit, financing, or commercial real estate.
- Ability and motivation to learn and develop professionally in commercial mortgage banking
- Good knowledge of Excel and ability to perform (or quickly learn) financial analysis of commercial real estate financing transactions
- Good writing, communication, and interpersonal skills.
- Dedication to high professional standards; honesty and integrity.

Please email resumes to hbaldassari@fantinigorga.com