

2017 REFA Highlights

REFA Membership

REFA's Membership continues to be strong with over 600 REFA Members, including 250 Emerging Leaders and 91 Corporate Sponsors. REFA has an engaged membership with active committee and program participation.

REFA Education Events

REFA hosted over 20 educational programs this year. The Annual Fall Conference, held as a breakfast program in downtown Boston with three speaker panels, was the best attended with close to 200 in attendance. 2017 program topics included: National Real Estate Conference Highlights, Middle Market Housing, Searching For Yield: Alternative Asset Classes, Tax Reform, Equity 101, E-Commerce: Industrial and East Boston's Transformation. Close to 1,000 members and non-members participated in REFA Educational programs throughout the 2017 year. REFA hosted 66 speakers this year and has donated on their behalf to HomeStart, Inc.

REFA's Annual Gala

On Wednesday, October 4th, REFA celebrated its 29th Annual Gala with 500 attendees. Stephen Karp and Steven Fischman of New England Development were honored as the Robert S. Swain Jr. Distinguished Service Award Recipients.

REFA Emerging Leaders

In 2017, REFA introduced its second Mentor Program, including 29 Mentee/Mentor pairings. REFA's Mentorship Program was launched in 2015 as an initiative to help pair REFA Emerging Leader members and Senior Level Industry members with the goals of sharing knowledge, building relationships and discussing the industry. REFA hosted an Executive Insights programs with Steve Marsh, MITIMCo, as well as two After Hours networking events and the Annual Summer Panel Program held in August. The REFA Emerging Leader Membership continues to be strong with 250 members.

Women's Series

With over 100 attendees at the events hosted throughout the year, the REFA's Women's Program Series continues to be successful. Formed in 2015, REFA's Women's Series events are held throughout the year to help engage and bring together women in the industry. The REFA Women's Series range from small roundtable programs with prominent female industry speakers, to cocktail receptions and special events. 2017 speakers and instructors include: Alyssa Dver, American Confidence Institute; Maura Griffith Moffatt, Synergy Investments; Kathy Sweeney, Blue Moon Capital Partners and Lyndsey Morash, Chasing Nirvana Yoga. In 2018, REFA will continue with this initiative and introduce additional programming for leadership and industry development.

REFA Charitable Golf Tournament & Charitable Contributions

On Monday, July 24th, 120 REFA Members and guests enjoyed a (rainy, but fun) day at Dedham Country & Polo Club for the Annual Charitable Golf Tournament. The tournament beneficiaries were FamilyAid Boston and Rosie's Place. Representatives from both groups joined the reception and awards ceremony to share more about their organizations. On Tuesday, November 21st, REFA held its President's Reception in conjunction with the Annual Holiday Happy Hour. The night's festivities included a check presentation in which REFA's 2017 beneficiaries, FamilyAid Boston, HomeStart, Inc. and Rosie's Place, were presented with checks.

2017 REFA Speakers

Kenan Bigby, Trinity Financial
 Steve Bonelli, Samuels & Associates
 Robert Brown, Brookline Bank
 Brian Butler, Newmark Knight Frank
 Leslie Cohen, Samuels & Associates
 Gabe Cole, JLL
 Matthew Curtin, CBRE | New England
 Travis D'Amato, JLL
 Jay Doherty, Cabot, Cabot & Forbes
 Paul Doyle, HSBC Bank USA N.A.
 Raul Duverge, Boston Planning &
 Development Agency
 Alyssa Dver, American Confidence Institute
 Cindy Dwyer, TCC Pierce Sales Team
 Matt Edlen, Gerding Edlen
 Steven Fischman, New England
 Development
 John Fowler, HFF
 Scott Gredler, Cushman & Wakefield
 Rob Griffin, Newmark Knight Frank
 Sue Hawkes, The Collaborative Companies
 Nat Heald, JLL
 Roy Hirshland, T3 Advisors
 Andrew H. Hoar, CBRE | New England |
 Advisory and Transaction Services
 Nick Iselin, LendLease
 Hisham Kader, GID Investment Advisers, LLC
 Joel Kadis, Linear Retail
 Douglass Karp, New England Development
 Jeff Karp, LAZ Parking
 Stephen Karp, New England Development
 Brian Kavogian, Charles River Realty
 Investors
 Bryan Koop, Boston Properties
 Greg LaBine, HFF
 Sarah Lagosh, Eastdil Secured
 David Leavitt, PwC
 Jared Lewis, Tremont Realty Capital, a
 division of The RMR Group

Steve Marsh, MITIMCo
 Ray Mattia, TH Real Estate
 Bill McPadden, Manulife/John Hancock
 Financial Services
 Peter Merrigan, Taurus Global Real Estate
 Investment
 Barbara Mihalko, TCC Pierce Sales Team
 Maura Griffith Moffatt, Synergy Investments
 Lyndsey Morash, Chasing Nirvana Yoga
 Margaret Mulcahy, Bank of America Merrill
 Lynch
 Stephen Murphy, Campanelli
 Paul Nasser, Intercontinental Real Estate
 Corporation
 Wendy Nowokunski, Northbridge
 Companies
 Michael Petrizzi, Wells Fargo Bank
 Bill Poorvu, Harvard Business School
 Michael Potter, JLL
 Doug Poutasse, Bentall Kennedy
 Robert Provost, Longpoint Realty Partners
 Matt Pullen, Newmark Knight Frank
 Alexander A. Randall, Goodwin Procter
 Mitch Roschelle, PwC
 Patrick Ryan, Cabot Properties
 Justin Smith, Newmark Knight Frank
 Eric Smookler, WS Development
 Bria St. John, CBRE | New England
 Paul Stern, Guggenheim Commercial Real
 Estate Finance, LLC
 Alan Suzuki, HFF
 Kathy Sweeney, Blue Moon Capital Partners
 Jordan Warshaw, Noannet Group
 John Wolff, Bank of America Merrill Lynch
 Victor Woolridge, Barings Real Estate
 Advisers, LLC

Samantha Lordi, JLL
 Andrew Maher, Anchor Line Partners