

		Primary Field of Business			
Category	Code	Description	Category	Code	Description
RESIDENTIAL	100	General Residential Sales		222	Trainer/Instructor/Educator
	101	Existing Homes (Resales)		223	Marketing/Research
	102	New Homes		224	Office Support Staff (licensed)
	103	Buyer Brokerage		225	Office Support Staff (unlicensed)
	104	Manufactured Homes (including Mobile Homes)		226	Asset/Portfolio Management
	105	Residential Lots		227	Government Property Mngt
	106	Resort Specialist		230	Counselor
	107	Condominiums		231	Business Broker
	108	International		232	Development
	109	Appraisal		233	Investment Properties (including REIT's)
	110	Second Homes		234	Acquisition
	111	Vacation Rentals		235	Build To Suit
	112	Timeshare Sales		OTHER	236
113	Farm And Ranch			237	Site Selection
120	Brokerage Management			300	Auctioneer
121	Corporate Management			301	General Appraisal
122	Sales Management			302	General Real Estate
123	Trainer/Instructor/Educator			303	Young Professionals Network
124	Marketing/Research			310	Personal Assistant (licensed)
125	Office Administrative Support Staff (licensed)			311	Personal Assistant (unlicensed)
126	Office Administrative Support Staff (unlicensed)			312	Economic Development
130	Single Family			313	Financial Services
131	Multi-Family			314	Real Estate Law
132	Condos; Resorts; Time Shares			315	Redevelopment/Rehabilitation
COMMERCIAL	200	General Commercial Sales/Leasing		316	Relocation
	201	Industrial Sales/Leasing		317	Securitization
	202	Office Sales/Leasing		318	Syndication
	203	Retail Sales/Leasing		319	Real Estate Taxation
	204	Land Sales/Leasing		400	Accountant/CPA
	205	Multi-Family Sales/Leasing		401	Association General Counsel (or "Board Attorney")
	206	Property Management		402	Attorney
	207	Appraiser		410	Builder/Developer - Commercial
	208	International		411	Builder/Developer - Residential
	209	Exchanges		415	Computers - Hardware Sales/Service/Repair
	210	Tenant Representative		416	Computers - Real Estate-related Software
	211	Investment Sales		420	Escrow or Settlement Agent
	212	Hotel/Leisure		424	Elected Official - Local
	213	Residential Investment (non-owner occupied)		425	Elected Official - State
	220	Brokerage Management		426	Government Executive - Local
221	Corporate Management		427	Government Executive - State	

Category	Code	Description			
OTHER	430	Government Executive (Generic)			
	431	Government Employee (Generic)			
	432	Home Inspector			
	433	Home Repair Contractor or Supplier (building materials; roofers; carpenters; plumbers; etc.)			
	434	Homeowner Insurance			
	435	Homeowner Warranty Sales			
	440	Internet Service Provider (ISP)			
	441	Internet Marketing			
	450	MLS and MLS Products Vendor			
	460	Mortgage Banker or Broker			
	461	Mortgage Loan Originator/Processor			
	470	Real Estate Products Supplier (signs; maps; etc.)			
	475	Surveyor			
	480	Termite Inspector			
	485	Title Insurance Agent or Representative			
	490	Account or Sales Representative			
	491	Business Owner/Operator or other executive level employee			
	492	Member Benefits/Services Vendor			
	493	Vendor			
	494	Technical Specialist			