



# Accredited Buyer Representative (ABR®)

## Course Description

The Accredited Buyer Representative® (ABR®) Designation is the benchmark of excellence in buyer representation and is the only buyer representative designation recognized by the National Association of REALTORS®. Following are the overall goals of the ABR® designation course:

- Understand and demonstrate your value to today's buyer.
- Methods, tools, and techniques to provide the support and services that buyers want.
- Help buyers find the right property at the right terms and price in both buyer's and seller's markets.

## DESIGNATION REQUIREMENTS

- Completion of the Accredited Buyer's Representative (ABR®) Designation Course. After you complete this course you will have three (3) years in which to complete the other ABR® designation requirements.
- Completion of one of the ABR® elective courses. This course may be taken prior to completing the Accredited Buyer's Representative (ABR®) Designation Course.
- Present Five (5) completed and verified transactions in which you acted solely as a buyer's representative (within 36 months before or after the completion date of the class requirements).
- Be a member in good standing with REBAC® and NAR® (You receive a FREE one year membership to REBAC® when you take the course).
- For further info and REBAC member benefits please go to: [www.rebac.net](http://www.rebac.net).

## LIVE WEBINAR

**Dates:** January 18th, 19th, 20th  
(Wednesday, Thursday, Friday)

**Time:** 9:00 am - 1:00 pm  
(You must complete all 3 sessions)

**Instructor:** Kimberly Allard  
ABR, CBR, CFS, CRS, E-PRO, GRI, GREEN,  
LMC, PSA, RENE, SRS, AHWD, ITI, WCR



This designation course will be hosted via Zoom. Registrants will receive an email with the Zoom link and course materials 1 week prior to the start date. This will be an interactive program and cameras must remain ON, members must remain in one location and no driving for the entirety of the course, in order to receive Massachusetts CE credit and to fulfill the required designation course work.



## Continuing Education Credits

This course provides 10 MA CE Credits

- Buyer Agency (RE02R06)**
- Brokerage Relationships (RE57R07)**
- Offers (RE35RC03)**
- Conducting Open Houses & Developing a Safety Plan (RE36R05)**
- Designated Agency (RE90R14)**

## REGISTRATION\*

GBAR Member: \$199  Non-Member: \$225

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Email\*: \_\_\_\_\_

(\*confirmations are sent via email)

Check Enclosed (made payable to GBAR)

MasterCard  Amex  VISA  Discover

Total Amount Due: \_\_\_\_\_

Name on Card: \_\_\_\_\_

Card Number: \_\_\_\_\_

Expiration: \_\_\_\_\_

Mail: GBAR, Three Center Plaza, Mezzanine Suite, Boston, MA 02108

Fax: 617.812.5941

Questions & Cancellation Policy: contact GBAR Staff, [gbareducation@gbreb.com](mailto:gbareducation@gbreb.com)

Other GBAR courses are available at [www.gbar.org](http://www.gbar.org) \*All dates, locations, and topics subject to change.

