



# Rentals The Right Way - Online Webinar

## Course Description

Assisting landlords and tenants in the rental process can be a rewarding and lucrative niche in the real estate industry. However, it can involve a large amount of risk and liability. Are you prepared to take on that responsibility? The Greater Boston Association of REALTORS® new program will assist you in navigating that liability and assist you in completing a rental transaction to the satisfaction of all involved.

## PROGRAM DETAILS

**Upon completion of the program you will be able to:**

- ✓ Locate prospective landlords & tenants
- ✓ Complete a rental listing
- ✓ Educate landlords & tenants on:
  - Lead paint
  - Fair Housing
  - Screening processes
- ✓ Identify and Explain Section 8
- ✓ Successfully market rental listings
- ✓ Assist the landlord and tenant with the lease
- ✓ Identify and assist in the collection of deposit monies allowed by MA law

## Schedule (Must complete both days)

**August 25th, 2021 (Wednesday)**  
1pm-5pm

**August 26th, 2021 (Thursday)**  
1pm-5pm

**Instructor: Jody O'Brien**

(You must attend both sessions)

## Course Attendance Info

The course will be run on GBAR's GoToWebinar Platform. You will receive the link from GBAREducation@gbreb.com.

Course materials will be sent to you through email the day prior to the course.

## Continuing Education Credits

Provides 4 MA CE Credits:  
**Residential Rental - Landlord/Tenant Issues**  
Part One (RE98R16) & Part Two (RE99R16)

## REGISTRATION\*

GBAR Member: \$99  Non-Member: \$149

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Email\*: \_\_\_\_\_

(\*confirmations are sent via email)

Check Enclosed (made payable to GBAR)

MasterCard  Amex  VISA  Discover

Total Amount Due: \_\_\_\_\_

Name on Card: \_\_\_\_\_

Card Number: \_\_\_\_\_

Expiration: \_\_\_\_\_

Mail: GBAR, Three Center Plaza, Mezzanine Suite, Boston, MA 02108

Fax: 617.812.5941

Questions & Cancellation Policy please contact GBAR Staff at GBAREducation@gbreb.com.

Other GBAR courses are available at [www.gbar.org](http://www.gbar.org). \*All dates, locations, and topics subject to change.

