



Rentals The Right Way

Course Description

Assisting landlords and tenants in the rental process can be a rewarding and lucrative niche in the real estate industry. However, it can involve a large amount of risk and liability. Are you prepared to take on that responsibility? The Greater Boston Association of REALTORS® new program will assist you in navigating that liability and assist you in completing a rental transaction to the satisfaction of all involved.

PROGRAM DETAILS

Upon completion of the program you will be able to:

- ✓ Locate prospective landlords & tenants
- ✓ Complete a rental listing
- ✓ Educate landlords & tenants on:
 - Lead paint
 - Fair Housing
 - Screening processes
- ✓ Identify and Explain Section 8
- ✓ Successfully market rental listings
- ✓ Assist the landlord and tenant with the lease
- ✓ Identify and assist in the collection of deposit monies allowed by MA law

Dates (Please check one)

- February 25, 2019** (Monday)
8:30am-5:00pm
Greater Boston Real Estate Board
Three Center Plaza, Mezzanine Suite
Boston, MA 02108
- May 9, 2019** (Thursday)
8:30am-5:00pm
GBAR Member Services & Training Center
68 Main Street
Reading, MA 01867
- August 7, 2019** (Wednesday)
8:30am-5:00pm
Crowne Plaza Boston-Natick
1360 Worcester Street
Natick, MA 01760
- December 5, 2019** (Thursday)
8:30am-5:00pm
Greater Boston Real Estate Board
Three Center Plaza, Mezzanine Suite
Boston, MA 02108

Continuing Education Credits

Provides 4 MA CE Credits:
Residential Rental - Landlord/Tenant Issues
Part One (RE98R16) & Part Two (RE99R16)

REGISTRATION*

GBAR Member: \$99 **Non-Member: \$149**

Name: _____

Company: _____

Address: _____

City/State/Zip: _____

Phone: _____

Email*: _____

(*confirmations are sent via email)

Check Enclosed (made payable to GBAR)

MasterCard **Amex** **VISA** **Discover**

Total Amount Due: _____

Name on Card: _____

Card Number: _____

Expiration: _____

Mail: GBAR, Three Center Plaza, Mezzanine Suite, Boston, MA 02108

Fax: 617.812.5941

Questions & Cancellation Policy: Mai Tran at 617-399-7857, mtran@gbreb.com

Other GBAR courses are available at www.gbar.org *All dates, locations, and topics subject to change.

