



Commercial Brokers Association



# MEMBERSHIP APPLICATION

## Who We Are

The Commercial Brokers Association (CBA) represents over 350 members in the Commercial Brokerage Community throughout Massachusetts. CBA is committed to providing relevant educational programs, promoting professionalism and cooperation, and creating an atmosphere where knowledge and ideas are easily exchanged.

## Benefits of Membership

**Networking & Events** Connect with peers at industry events. CBA hosts over 10 events per year including industry panels, Future Leaders Roundtables, Annual Charitable Golf Tournament, and the CBA Achievement Awards.

**Membership Directory** CBA Members have access to the online membership directory to connect with members.

**Industry Job Board** The CBA Job Board is an online tool to attract top talent by posting opportunities.

**Future Leaders** CBA has a strong Future Leaders Membership that represents 33% of our membership. Annual special programs are designed for Future Leaders, including the McCall Leadership Roundtable. New in 2021, CBA is pleased to offer the Broker Exchange, which provides entry level employees the opportunity to connect with senior level executives for a 30-minute virtual meeting or phone call. This program is great for those interested in a career in Commercial Brokerage or those looking to expand their network. *\*\*First year brokers may be eligible for a complimentary membership - contact Nicole Samarjian at NSamarjian@gbreb.com to learn more.\*\**

**Advocacy** Through the Greater Boston Real Estate Board, CBA works on behalf of its members to provide advocacy on issues that impact the Commercial Real Estate Industry on a local and state level.

**CBA Achievement Awards** Held Annually, the CBA Achievement Awards brings together 550+ of the most influential leaders and decision makers from the Massachusetts brokerage industry. The Prestigious Deal of the Year awards are presented along with the special recognition awards for individuals and companies. Awards are voted on by members of the CBA, and winners are announced the night of the awards.

**Diversity, Equity & Inclusion** CBA is committed to diversity, equity, and inclusion. Through education and communication, CBA is working with members on specific initiatives to help attract diverse candidates to the industry.

**Marketing & Visibility** CBA provides marketing and visibility opportunities through sponsoring events, the awards and recognition program, social media, and the CBA Member Spotlight.

**Charitable Giving** In 2019, CBA Selected Caritas Communities as their sole beneficiary for a 3-year partnership. CBA's Charitable Golf Tournament benefits Caritas. Throughout the year, CBA promotes Caritas and their initiatives. At the end of the year, a contribution is made to Caritas on behalf of the speakers who have volunteered their time through our events.



[www.cbaboston.org](http://www.cbaboston.org)

@CBABoston

A Division of the Greater Boston Real Estate Board



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DATE: \_\_\_\_\_

**Annual Membership Dues \$630.00**

**Industry**  
*(Licensed individuals engaged in brokerage)*

**Affiliate**  
*(Vendors and professionals not engaged in brokerage)*

**Future Leaders Dues \$300.00**

*(Either industry or affiliate member under the age of 35 – please include photocopy of ID)*

Future Leaders DOB (MM/DD/YYYY): \_\_\_\_\_

**Please Select:**

### Industry Member

Real Estate Specialty

Office  Retail

Industrial  Investment Sale

License No. \_\_\_\_\_ Exp. Date \_\_\_\_\_

License type:  Broker  Salesperson *(Please select one)*

### Affiliate Member

Type of business: \_\_\_\_\_

NAME \_\_\_\_\_

GENDER  M  F  PREFER NOT TO IDENTIFY \_\_\_\_\_ RACE/ETHNICITY \_\_\_\_\_

HOME ADDRESS \_\_\_\_\_

COMPANY \_\_\_\_\_ TITLE \_\_\_\_\_

COMPANY ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

MAIN OFFICE NUMBER \_\_\_\_\_

DIRECT DIAL \_\_\_\_\_ COMPANY WEBSITE \_\_\_\_\_

EMAIL \_\_\_\_\_

### How did you hear about CBA?

- Colleague Name \_\_\_\_\_
- Event
- Advertisement
- Website
- Social Media
- Other \_\_\_\_\_

### Payment Method

CHECK (PAYABLE TO CBA)  VISA  MC  AMEX  DISC

\_\_\_\_\_  
Name on Card

\_\_\_\_\_  
Card # Exp. Date

\_\_\_\_\_  
Signature