

Vice President Commercial Lending (Springfield)

MassDevelopment is accepting applications for the Vice President of Commercial Lending – Springfield, MA. Reporting to the SVP of Lending, the role consists of originating, evaluating, credit analysis and underwriting; negotiating and closing loans. Clients will include manufacturing companies, non-profit service providers, and commercial real estate developers among others.

Additional responsibilities include – managing portfolio of existing loans and preparing requests for approval in compliance with guidelines; making presentations at networking events; maintaining relationships with borrowers and referral sources; cross selling other agency programs and developing new business from our Springfield office. Travel to Boston may be required from time to time.

Qualified applicants will possess a BS in Finance, Accounting or Business Administration – MBA preferred; Minimum of 5 years commercial and industrial lending experience/commercial real estate lending; Formal credit training; Experience in mezzanine and subordinated financing would be helpful; Excellent analytical and problem solving skills; Excellent verbal and written skills; Proficient in Microsoft Word, Excel, Outlook. A writing sample is required. Valid Massachusetts Driver's License.

Submit resume, salary requirements and a writing sample of a loan analysis on or before February 8, 2013, to:

MassDevelopment, HR, 160 Federal Street, 7th Floor, Boston, MA 02110

E-Mail: jobs@massdevelopment.com

No Phone Calls Please

Equal Opportunity Employer

Minority and female applicants are encouraged to apply