

Associate - Equity Sales

Eastdil Secured LLC

A wholly owned subsidiary of Wells Fargo

Overview

Eastdil Secured is the foremost provider of financial advisory services to real estate owners. Eastdil Secured combines superior capital markets expertise with a deep understanding of real estate fundamentals to execute a wide range of real estate transactions for our clients ultimately producing superior results. By maintaining an effective platform that combines conventional real estate advisory and brokerage with the corporate finance and capital markets expertise of an investment bank, Eastdil Secured creates value for clients through unparalleled advisory services, individually-tailored structures, and marketing/placement programs that set the industry standard. Through the ability to navigate the challenges presented in any economic environment, Eastdil Secured maximizes opportunities with “customer-crafted”, revolutionary strategies that produce the most optimal and efficient transactions possible.

Our team is dedicated to the sale, financing and recapitalization of all major real estate product types including office, retail, hospitality, industrial and multifamily properties throughout North America. Widely recognized for our capital markets and real estate expertise, our team is also known for their distinguishing access and credibility, incomparable experience, outstanding client service, and proven track record.

Description

We are looking for an Associate in our Boston office.

Responsibilities

Associates assume significant responsibilities that may include:

- Working closely with senior team members and mentoring and training Analysts
- Financial underwriting, due diligence review and transaction execution
- Performing comprehensive and in-depth company, real estate, and market analysis
- Preparing presentations and other materials for clients
- Creating pitches, proposals, and marketing materials

Qualifications

Associates must demonstrate a combination of academic aptitude, quantitative skills, personal motivation, and distinguished written and oral communication skills. It is strongly preferred that your background includes:

- Master's degree in Business Administration
- A bachelor's degree with coursework in financial accounting, finance and/or real estate
- 3 to 6 years experience
- Dedication to building a career in the financial services industry with a focus on real estate finance
- Proven ability to take on significant responsibility
- Willingness to work long hours in a demanding, highly focused, collaborative, and team environment
- Energetic self-starter who is flexible, organized, conscientious, proactive, and detail-oriented
- An individual who demonstrates a sense of personal accountability and urgency for achieving results

Interested and qualified candidates need only apply; please send cover letter, resume and salary requirements to Brian Barnett: bbarnett@eastdilsecured.com.