

# REFA EDUCATION

## Interest Rate Forum

Are Rates Going Up and When? What Will Happen When They Do?

Tuesday, September 20th, 2011

• Wilmer Cutler Pickering Hale & Dorr LLP • 60 State Street, 26th Floor, Boston •  
Registration 7:30 a.m. • Program 8:00 – 9:30 a.m.

If the first three rules of real estate are location, location, and location, the next three must be interest rates, interest rates, and interest rates. Current interest rates are lower than have been since the 1920s. All business plans and investment decisions are made based on current and projections of future rates. Can they really remain this low for an extended period? If not, when will they rise? What will trigger their ascent? How far will they go? Most importantly, what effect will rising rates have on commercial real estate and the inflow of foreign capital? Join us on September 20th for REFA's first annual program on interest rates. The panelists will review current market issues, and what might happen when rates start to move.

### Panelists

**Michael Acton, CFA**  
*Director of Research*  
AEW

**Stephen Andrews**  
*Senior Vice President, GBM Rates Group*  
Sovereign Bank

**Brian Conly**  
*Leader, Private Real Estate Hedge Advisory Team*  
Chatham Financial

**Economist, TBA**

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### REGISTRATION

\_\_\_\_\_ \$50 REFA Member \_\_\_\_\_ \$80 Non-member

\*Walk-ins please add \$5 \*No shows will be charged \*

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**\*\*72 HOUR CANCELLATION POLICY\*\***

**Email:** kburmeister@gbreb.com **New Fax:** 617-588-0286

**New Mailing Address:** REFA, One Center Plaza, Mezzanine Suite, Boston, MA 02108

**Register on-line:** <http://ims.gbreb.com>

**Questions?** Please call Kayla Burmeister at 617-399-7863.

