

# REFA EDUCATION

## Boston Housing Development: It's Not Just Rental Anymore

Tuesday, December 2nd, 2014

**Location:** WilmerHale, 60 State Street, Boston, MA | **Registration:** 7:45am **Program:** 8:00am—9:30am

New cranes go up in our city every month. More recently they have been building condominiums, as well as rental housing. With increased costs and the extreme lack of supply, more and more developers are seeing condominium development as the ticket to higher returns. Who finances these developments? Who pays \$2,000 per square foot for a unit? How much more supply do we need? Has the window for rental development closed? Join our expert panel as we discuss the transformation of Boston's housing.

### MODERATOR

**Travis D'Amato**

Senior Vice President  
JLL

### SPEAKERS

**Leslie Cohen**

Principal, EVP of Development  
Samuels & Associates

**Robert Deignan**

Senior Vice President  
Wells Fargo

**Darryl Fess**

Senior Vice President, Division Executive  
Brookline Bank

**Sue Hawkes**

President, CEO  
The Collaborative Companies

**Jordan Warshaw**

President  
The Noannet Group

\_\_\_\_ \$60 REFA Member \_\_\_\_ \$80 Non-member

\*Walk-ins please add \$5 \*No shows will be charged \* Please register by Monday, December 3rd, 2014\* 72 Hour Cancellation Policy \*

### MEMBER INFORMATION

Name: \_\_\_\_\_  
Company: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Tel: \_\_\_\_\_ Email: \_\_\_\_\_

### METHOD OF PAYMENT— Prepayment is required

Check (payable to REFA)  Amex  Visa  MasterCard  Discover  
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### PLEASE EMAIL, MAIL OR FAX THIS FORM BY **MONDAY, DEC 3RD, 2014 \*** **72 HOUR CANCELLATION POLICY \***

**Register on-line:** <https://ims.gbreb.com>

**Email:** [mcollins@gbreb.com](mailto:mcollins@gbreb.com) **Fax:** 617-588-0286 **Phone:** 617-399-7856

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Questions? Contact Maggie Collins at 617-399-7856 or [mcollins@gbreb.com](mailto:mcollins@gbreb.com)

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