

## 2008 REFA Programs

### Members-Only Luncheons

#### **Annual Forecasting Luncheon**

Tuesday, January 15<sup>th</sup>, 2008

Marci Loeber, Cushman & Wakefield (Moderator)

Thomas Alperin, National Development

Thomas O'Connor, Boston Properties

Jon Southard, Torto Wheaton Research

#### **The State of the Debt Capital Markets When Will They Be Back to "Normal"?**

Thursday, March 6<sup>th</sup>, 2008

Janet Krolman, Director, Holliday Fenoglio Fowler, L.P. (Moderator)

David Henderson, Senior Portfolio Manager, Allstate Investments, LLC

Elizabeth Smith, Associate Director, Bear Stearns

John Wolff, Regional Executive, Bank of America

#### **Preserve Asset Values by Hedging Cap Rates**

##### **With David Geltner**

Thursday, June 19<sup>th</sup>, 2008

David Geltner, MIT

#### **Apartments and the Economy**

##### **A Mid-Cycle Perspective on the Multi-family Market**

Wednesday, September 17<sup>th</sup>, 2008

Robert E. Dewitt, GID Investment Advisers, LLC

#### **EESA and TARP: Past, Present and Future**

##### **A Discussion of the Emergency Economic Stabilization Act and the Troubled Assets Relief Program**

Tuesday, November 18<sup>th</sup>, 2008

Joshua Scoville, Property & Portfolio Research, Inc.

### Education Programs

#### **The British Aren't Coming... But Come See Who Is**

##### **An International Perspective on Investing in the Boston Real Estate Market**

Tuesday, March 25<sup>th</sup>, 2008

Lisa Campoli, Colliers Meredith & Grew (Moderator)

Eddie Byrne, Anglo Irish Bank

Daniel Hudon, SITQ

Scott Tully, Taurus Investment Holdings, LLC

**Commercial Real Estate Lending  
Current Trends in a Shifting Market**

Thursday, June 5th, 2008

Paul Ayoub, Nutter McClennen & Fish (Moderator)

Matthew Galligan, Bank of Ireland

Joseph Greenough, Salem Five

Gary Leach, Eastern Bank

Douglas J. G. MacLean, TD Banknorth

Michael Sleece, Wachovia Bank, N.A.

**Bridging the Capital Stack Gap**

Wednesday, September 24th, 2008

Daniel Owen Mee, Tremont Realty Capital (Moderator)

R. Michael Dorsch, III, iStar Financial

Jay C. Hart, CrossHarbor Capital Partners

Michael J. Walton, Realty Financial Partners

Charles Wu, BayNorth Capital

**Distressed Debt: Impact and Opportunities**

Tuesday, November 4th, 2008

Tom Goodwin, DebtX

Mark Holman, Archon Group, L.P.

Kent Wheelock, US Bank

**Fundamentals of Real Estate**

**Foreclosure and Bankruptcy 101**

Tuesday, January 29<sup>th</sup>, 2008

John Morrier, Mintz, Levin, Cohn, Ferris, Glovsky and Popeo, P.C.

Walter Boldys, Mintz, Levin, Cohn, Ferris, Glovsky and Popeo, P.C.

**Zoning/Permitting**

**The Basics and the Traps for the Unwary**

Tuesday, March 11th, 2008

Robert Fishman, Nutter McClennen & Fish LLP

**Hotels - Not Just Another Real Estate Asset**

Tuesday, May 6th, 2008

Natalie Francoeur, Pinnacle Advisory Group

**Phase I - It's Not Always a Dirty Word**

Tuesday, June 24th, 2008

Garen Sahagian, GZA GeoEnvironmental Inc.

**Overview of Design and Construction Contracts**

Wednesday, August 13th, 2008

Bruce Tribush, Goodwin Procter LLP

**Equity Placement for Real Estate Joint Ventures**

Tuesday, September 16th, 2008

Frank Petz, Eastdil Secured

**Inside the Traffic Study: Pivot Point for Every Development**

Tuesday, October 29<sup>th</sup>, 2008

Rick Bryant, Tetra Tech Rizzo

**Industry Leader Series Programs**

**Change at Home and Across the Shores**

**John Hynes, President and CEO of Gale International, LLC**

Wednesday, July 16th, 2008

**Opportunistic Investing In Turbulent Times**

**Gerald O'Brien, Senior Partner, CarVal Investors**

Tuesday, December 2<sup>nd</sup>, 2008

**Networking/Social Events**

**REFA After-Hours**

Tuesday, March 4th, 2008

**Emerging Leaders Graduate Education Networking Night**

Thursday, May 29th, 2008

Andrew Leahy, Fidelity Investments, Full Time Columbia University MBA (Moderator)

Kate Keller, Principal/Founder, Keller Augusta

Abe Menzin, Cabot Cabot & Forbes, MIT Masters of Science in Real Estate Development

Bill Musto, Beacon Capital Partners, Full Time MIT Sloan MBA

Tom Periera, Boston Capital, Part Time Boston University MBA

Peter Spellios, Senior VP, The Beal Companies, Suffolk University J.D.

**REFA After-Hours**

Wednesday, July 30th, 2008

**2008 REFA Community Service Day**

Friday, October 24<sup>th</sup>, 2008

**2008 REFA Emerging Leaders Softball Game**

with NAIOP Developing Leaders, ULI Young Leaders, and BAYREP  
Thursday June 19th 2008

**2008 REFA Fall Conference**

**Boston Suburban Real Estate Market Update**

Friday, September 9<sup>th</sup>, 2008

Hans Nordby, Property and Portfolio Research (Keynote Speaker)

William F. McCall, Jr., McCall & Almy (Moderator)

Jonathan Davis, The Davis Companies

Thomas DeSimone, WS Development | SR Weiner & Associates

Deane Dolben, The Dolben Company, Inc

Stephen Rice, Mohawk Partners

**5<sup>th</sup> Annual REFA Golf Outing**

Benefiting the GBREB Foundation, HomeStart and Project Hope

Monday, July 21<sup>st</sup>, 2008

**20<sup>th</sup> Annual REFA Gala**

Honoring Edward A. Fish with the Robert S. Swain, Jr. Distinguished Service Award

Wednesday, October 15<sup>th</sup>, 2008

**4<sup>th</sup> Annual Emerging Leaders Meet & Greet**

Wednesday, November 5<sup>th</sup>, 2008

**Emerging Leaders Lunch Programs**

**Jerry Rappaport Jr., President & Chief Executive Officer, Director,  
New Boston Fund, Inc.**

Thursday, February 21st, 2008

**Frank Petz, Managing Director, Eastdil Secured, LLC**

Tuesday, April 29th, 2008

**Peter Palandjian, Chairman & CEO, Intercontinental Real Estate Corporation**

Wednesday, July 9th, 2008

**Benjamin S. Butcher, Founder, Chairman & CEO of STAG Capital Partners LLC**

Tuesday, September 30th, 2008