

At Cushman & Wakefield, we employ the most talented professionals and invest in superior resources and technologies to provide our clients with innovative advice and bottom line results.

The talent of our extraordinary people and the culture and business approach we foster, coupled with the exceptional, creative services we provide and the results we deliver worldwide for owners, occupiers, and investors are what really distinguishes Cushman & Wakefield from all other real estate service firms.

Cushman & Wakefield is currently seeking qualified candidates for the following position:

## **Financial Analyst – Boston, MA**

### **Job Summary**

Performs financial analysis, primarily valuation modeling.

### **Principal Responsibilities**

Analyzes and underwrites commercial real estate transactions for Investment Sales brokers with an industry-leading Capital Markets Group. Prepares financial models and valuations for client presentations and comprehensive offering memoranda on a variety of property types and transaction sizes. Works with leasing brokers, debt/equity team, research staff and others to compile market data including comparable rental and sales transaction details; tenant, expense and occupancy analysis; and financing terms in support of underwriting assumptions. Analyzes documentation including leases, financial statements, financing/loan agreements, legal documents and partnership agreements for relevant information impacting the real estate financial analysis. Participates in all phases of the transaction process from initial valuation through marketing and due diligence.

### **Qualifications**

A BA or BS degree in Finance, Accounting or Real Estate or a related business area is required. The ideal candidate will have 2-4 years of related experience in commercial real estate as a financial analyst, appraiser or property accountant. Knowledge of real estate capital markets is a must, including basic familiarity with the terms and concepts employed in the CMBS, REIT and real estate equity securities markets. A solid understanding of financial concepts such as discounted cash flow analysis (NPV, IRR, etc.) is needed along with a familiarity with commercial leases.

### **Required Skills**

Excellent technical, presentation and written and verbal communication skills are needed including a strong proficiency in MS Office, including Word and Excel; ARGUS proficiency is also a must. Strong analytical, research and problem solving skills as well as the ability to interface effectively with clients are required.

Candidate must be both team-oriented as well as capable of working independently and organizing work flow to meet changing priorities and deadlines in a high-pressure, high-volume, very detail-oriented environment.

Interested candidates please send resume to [boston.resumes@cushwake.com](mailto:boston.resumes@cushwake.com).

No Phone Calls/Agencies Please  
Equal Opportunity Employer

