



## BOMI INTERNATIONAL DESIGNATION PROGRAMS

### Instructor

#### Larry Lenrow

The Davis Companies

Larry F. Lenrow is Managing Director of Property Management and Operations at The Davis Companies. Lenrow runs the property management company as well as handling various administrative duties. He is a voting member of the investment committee and sits on the executive committee. For over more than three decades, Lenrow has been involved in every facet of the real estate business, from leasing and asset and property management, to development, acquisitions and finance. He was responsible for one of the largest commercial leases in the country in 1991. He has been featured on the cover of Real Estate New York and "people to watch" in the New England Real Estate Journal.

He was named 2012 BOMA executive of the year. Having graduated from college at age 19, he went on to earn masters degrees in Education, Accounting, Business and Taxation.

He is honored to be a BOMI instructor for several decades.

## REAL ESTATE INVESTMENT & FINANCE

### Accelerated Four Day Course

**THURSDAYS & FRIDAYS, NOVEMBER 2, 3, 9, 10**

BOMA Office | 8:30 AM – 5:30 PM

Through this course you will learn to take charge of real estate investments in order to maximize the value of a property. You will develop knowledge about basic financial concepts as they relate to real estate, including valuation, analysis, taxation, depreciation, and life-cycle costing. Similarly, you will learn to evaluate real estate investments and to develop budgets that estimate net operating income. You will study the income capitalization approach and cover property taxation costs and strategies to offset these costs. You will also gain the skills to conduct discounted cash flow analyses and calculate net present value and internal rate of return. This course features exercises that require the basic use of the HP 10bII\* financial calculator.

#### Major Topics

Asset valuation & enhancement | costs & taxes | capitalization | site and building analysis | the appraisal process | discounted cash flow measurement | ownership vehicles | the basics of lending & current lending practice

## REGISTRATION

NETWORK

EDUCATE

INNOVATE

#### Course Fee (check one)

- BOMA Boston Member \$1,150  
 Non-Member \$1,300

#### What designation are you enrolled in?

- RPA  FMA  None  Other \_\_\_\_\_

#### BOMI Fee

- Designation Fee \$225  
 Single Course Fee \$75

*Cancelling within 5 business days of the course you will incur a cancellation fee of \$150*

Please email completed form to:

**Amy Gleason** [agleason@gbreb.com](mailto:agleason@gbreb.com)

Fax: 617-588-0286 Phone: 617-399-7867

NAME \_\_\_\_\_

COMPANY \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_

STATE \_\_\_\_\_

ZIP \_\_\_\_\_

PHONE \_\_\_\_\_

EMAIL \_\_\_\_\_

#### Payment method

- CHECK (PAYABLE TO BOMA)  VISA  MC  AMEX  DISC

NAME ON CARD \_\_\_\_\_

CARD # \_\_\_\_\_

EXP. DATE \_\_\_\_\_