

GBAR

REAL ESTATE REWIND



1st Quarter 2009 - Single Family

Region I Metro	Total SF Properties Sold (1st Q '09)	Difference from 1st Q '08	Median Price (1st Q '09)	Difference from 1st Q '08	Average Days on Market (1st Q '09)	Total Under Agreements (1st Q '09)	Total SF on Market (1st Q '09)	Difference from 1st Q '08	Total SF Properties Sold (1st Q '08)	Median Price (1st Q '08)	Average Days on Market (1st Q '08)	Total Under Agreements (1st Q '08)	Total SF on Market (1st Q '08)
Boston	132	-21.4%	\$267,500	-23.8%	139	222	417	-26.3%	168	\$351,250	131	250	566
Brookline	9	-55.0%	\$1,220,000	10.4%	79	18	78	44.4%	20	\$1,105,000	100	33	54
Cambridge	12	-29.4%	\$927,500	3.1%	108	18	54	28.6%	17	\$900,000	107	34	42
Chelsea	7	75.0%	\$160,000	-27.6%	198	14	20	-39.4%	4	\$221,000	344	13	33
Everett	28	75.0%	\$207,500	-22.0%	173	40	50	-41.9%	16	\$266,000	128	32	86
Medford	27	-32.5%	\$334,840	-7.8%	81	44	47	-42.0%	40	\$363,000	123	56	81
Malden	35	16.7%	\$237,000	-21.0%	103	55	87	-17.9%	30	\$300,000	127	49	106
Newton	45	-41.6%	\$736,000	2.6%	90	103	226	27.7%	77	\$717,500	113	133	177
Revere	40	25.0%	\$214,500	-24.9%	184	68	91	-53.8%	32	\$285,500	162	58	197
Somerville	7	-30.0%	\$426,000	39.7%	138	10	27	-10.0%	10	\$305,000	200	27	30
Watertown	11	-31.3%	\$407,500	-5.5%	71	21	18	-41.9%	16	\$431,000	84	25	31
Winthrop	12	50.0%	\$282,250	-22.6%	102	16	31	-11.4%	8	\$364,500	138	12	35
Region Total	365	-16.7%				629	1146	-20.3%	438			722	1438
GBREB Total	1,142	-20.5%	\$382,500	-11.5%	141	1,855	4,215	-13.8%	1,437	\$432,250	142	2,149	4,887
State Total	5,610	-9.3%	\$256,000	-18.7%	152	8,284	25,613	-17.8%	6,182	\$315,000	157	8,835	31,159

GBAR

REAL ESTATE REWIND



1st Quarter 2009 - Single Family

Region II North	Total SF Properties Sold (1st Q '09)	Difference from 1st Q '08	Median Price (1st Q '09)	Difference from 1st Q '08	Average Days on Market (1st Q '09)	Total Under Agreements (1st Q '09)	Total SF on Market (1st Q '09)	Difference from 1st Q '08	Total SF Properties Sold (1st Q '08)	Median Price (1st Q '08)	Average Days on Market (1st Q '08)	Total Under Agreements (1st Q '08)	Total SF on Market (1st Q '08)
Acton	26	30.0%	\$523,000	-5.1%	163	36	58	-28.4%	20	\$551,225	127	29	81
Arlington	25	-16.7%	\$505,000	-4.5%	92	37	50	31.6%	30	\$529,000	73	53	38
Bedford	14	7.7%	\$481,500	-7.4%	84	11	20	-52.4%	13	\$520,000	137	16	42
Belmont	11	-62.1%	\$617,000	-22.9%	200	19	51	24.4%	29	\$800,000	140	22	41
Boxboro	4	300.0%	\$540,500	-0.8%	80	6	14	-39.1%	1	\$545,000	33	4	23
Burlington	15	-34.8%	\$370,000	1.4%	117	24	57	3.6%	23	\$365,000	109	27	55
Concord	15	-25.0%	\$852,500	4.9%	277	24	103	2.0%	20	\$812,500	165	39	101
Hudson	20	25.0%	\$262,250	-12.7%	160	24	41	-54.4%	16	\$300,500	237	14	90
Lexington	42	2.4%	\$577,500	-16.3%	136	59	143	15.3%	41	\$690,000	155	70	124
Lincoln	7	75.0%	\$1,010,000	-12.7%	141	5	35	94.4%	4	\$1,157,500	362	9	18
Maynard	11	83.3%	\$265,000	-24.8%	164	21	36	-41.0%	6	\$352,250	109	14	61
Stow	9	0.0%	\$490,000	16.7%	267	11	32	-37.3%	9	\$420,000	241	12	51
Sudbury	19	-26.9%	\$520,000	1.7%	155	21	116	1.8%	26	\$511,225	213	26	114
Waltham	28	-40.4%	\$361,500	-11.8%	86	47	62	-17.3%	47	\$410,000	121	63	75
Wayland	18	63.6%	\$592,500	30.2%	184	26	80	-17.5%	11	\$455,000	138	20	97
Weston	12	-36.8%	\$827,500	-40.9%	161	16	106	12.8%	19	\$1,400,000	119	27	94
Winchester	20	-25.9%	\$626,800	-27.1%	182	30	100	7.5%	27	\$860,000	154	43	93
Region Total	296	-13.5%				417	1104	-7.8%	342			488	1198
GBREB Total	1,142	-20.5%	\$382,500	-11.5%	141	1,855	4,215	-13.8%	1,437	\$432,250	142	2,149	4,887
State Total	5,610	-9.3%	\$256,000	-18.7%	152	8,284	25,613	-17.8%	6,182	\$315,000	157	8,835	31,159

GBAR

REAL ESTATE REWIND



1st Quarter 2009 - Single Family

Region III West	Total SF Properties Sold (1st Q '09)	Difference from 1st Q '08	Median Price (1st Q '09)	Difference from 1st Q '08	Average Days on Market (1st Q '09)	Total Under Agreements (1st Q '09)	Total SF on Market (1st Q '09)	Difference from 1st Q '08	Total SF Properties Sold (1st Q '08)	Median Price (1st Q '08)	Average Days on Market (1st Q '08)	Total Under Agreements (1st Q '08)	Total SF on Market (1st Q '08)
Ashland	15	-16.7%	\$270,000	-34.3%	138	29	48	-23.8%	18	\$411,200	111	29	63
Dover	4	-42.9%	\$847,500	-4.8%	4	10	55	-16.7%	7	\$889,900	220	12	66
Framingham	68	6.3%	\$268,550	-16.1%	149	107	180	-32.6%	64	\$320,000	118	132	267
Holliston	15	-21.1%	\$315,000	-6.0%	200	31	69	13.1%	19	\$335,000	95	28	61
Hopkinton	14	-36.4%	\$468,000	-18.0%	134	31	72	-2.7%	22	\$571,000	163	31	74
Natick	29	-37.0%	\$362,000	-3.8%	100	45	110	0.9%	46	\$376,450	147	58	109
Needham	40	-2.4%	\$656,250	1.0%	114	70	100	-8.3%	41	\$650,000	107	59	109
Sherborn	3	200.0%	\$785,000	-17.8%	251	5	41	-21.2%	1	\$955,000	84	7	52
Wellesley	21	-58.0%	\$945,000	-12.5%	122	36	180	39.5%	50	\$1,079,750	146	72	129
Region Total	209	-22.0%				364	855	-8.1%	268			428	930
GBREB Total	1,142	-20.5%	\$382,500	-11.5%	141	1,855	4,215	-13.8%	1,437	\$432,250	142	2,149	4,887
State Total	5,610	-9.3%	\$256,000	-18.7%	152	8,284	25,613	-17.8%	6,182	\$315,000	157	8,835	31,159

GBAR

REAL ESTATE REWIND



1st Quarter 2009 - Single Family

Region IV South	Total SF Properties Sold (1st Q '09)	Difference from 1st Q '08	Median Price (1st Q '09)	Difference from 1st Q '08	Average Days on Market (1st Q '09)	Total Under Agreements (1st Q '09)	Total SF on Market (1st Q '09)	Difference from 1st Q '08	Total SF Properties Sold (1st Q '08)	Median Price (1st Q '08)	Average Days on Market (1st Q '08)	Total Under Agreements (1st Q '08)	Total SF on Market (1st Q '08)
Bellingham	20	-4.8%	\$265,500	-4.2%	176	32	65	-23.5%	21	\$277,000	134	29	85
Canton	16	-30.4%	\$425,000	6.0%	170	26	65	-29.3%	23	\$401,000	209	37	92
Dedham	23	-34.3%	\$334,000	-10.9%	141	44	63	-41.1%	35	\$375,000	126	49	107
Foxboro	12	-20.0%	\$393,750	-8.4%	206	15	66	-20.5%	15	\$430,000	193	22	83
Franklin	28	-56.3%	\$397,500	24.2%	120	43	118	-18.1%	64	\$320,000	118	57	144
Mansfield	12	-20.0%	\$337,500	-25.8%	126	21	51	-30.1%	15	\$455,000	174	32	73
Medfield	11	-15.4%	\$467,000	-11.9%	165	25	70	12.9%	13	\$530,000	158	14	62
Medway	19	-13.6%	\$250,000	-38.8%	131	27	63	-14.9%	22	\$408,500	162	26	74
Millis	7	-46.2%	\$270,000	-15.6%	86	14	28	-20.0%	13	\$320,000	104	12	35
Milton	27	-28.9%	\$468,000	2.5%	179	38	92	-10.7%	38	\$456,500	156	58	103
Norfolk	6	-66.7%	\$412,500	-19.2%	174	18	71	-13.4%	18	\$510,500	190	24	82
Norwood	15	-25.0%	\$320,000	-13.5%	87	24	46	-20.7%	20	\$370,000	177	27	58
Sharon	20	-33.3%	\$338,500	4.2%	176	29	84	-20.0%	30	\$325,000	145	43	105
Walpole	17	-41.4%	\$315,000	-25.9%	170	40	74	-7.5%	29	\$425,000	123	34	80
Westwood	27	35.0%	\$613,000	13.0%	145	32	76	5.6%	20	\$542,450	175	31	72
Wrentham	12	-7.7%	\$496,500	-9.7%	93	17	78	18.2%	13	\$550,000	233	16	66
Region Total	272	-30.1%				445	1110	-16.0%	389			511	1321
GBREB Total	1,142	-20.5%	\$382,500	-11.5%	141	1,855	4,215	-13.8%	1,437	\$432,250	142	2,149	4,887
State Total	5,610	-9.3%	\$256,000	-18.7%	152	8,284	25,613	-17.8%	6,182	\$315,000	157	8,835	31,159