

# NATIONAL ASSOCIATION OF REALTORS® Green DESIGNATION

IT'S NOT JUST A WAY TO LIVE....IT'S A WAY TO THRIVE!

Expand your business with the newly revised NAR Green Designation. Get up to speed on the latest advancements in the green industry and homes with green features, showing you how to leverage sustainable practices for your clients and your business.

**Gain the knowledge that distinguishes you as a source for resource-efficient homes with NAR's Green Designation courses. High Performance Homes are in Every Market!**

**Through this two-day program, you'll gain an understanding of:**

- Buyers' and sellers' changing expectations about energy and home performance
- How properties with green features can sell for more
- Marketing the benefits of high performance features and smart home technology
- The advantages of a sustainable business model

Instructor: Craig Foley

Date: October 2 & October 3, 2017 (Monday & Tuesday)

Time: 9:00 am – 4:30 PM

Location: Greater Boston Real Estate, 68 Main Street, Reading, MA

**6 MA CE Credits:**

RE59R09: Smart Growth /Smart Energy

RE86R14: High Performance Green Homes in Residential Real Estate

RE63RC10: Environmental Issues

**Course Cost:**

**GBAR Member: \$279 | Non-Member \$329**

**How to Earn NAR's Green Designation:**

- Complete NAR Green Day 1: Resource-Efficient Homes: Retrofits, Remodels, Renovations, and New-Home Construction.
- Complete NAR Green Day 2: Representing Buyers and Sellers: Resource-Efficient Homes.
- Submit your Green Designation application.
- Maintain active membership status with the Green REsource Council (\$98.50 annually) and the National Association of REALTORS®.
- Students who successfully complete NAR Green Day 1 and Day 2 will receive a free year of membership in the Green REsource Council. Second year dues will be \$98.50, prorated based on when you complete Day 2. Third year dues and every year thereafter will be \$98.50.

## Register to Attend

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City, State & Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

## Payment Method

Check Enclosed (Payable to GBAR)

AmEx

MasterCard

VISA

Disc

Name on Card: \_\_\_\_\_

Card #: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Return completed form with payment:

By fax: 617-812-5941, Attn: GBAR Education

By mail: GBAR, One Center Plaza, Mezzanine Suite, Boston, MA 02108

Questions: Call Mai Tran at 617-399-7857 or [mtran@gbrec.com](mailto:mtran@gbrec.com)

GBAR members can register online at: <http://ims.gbrec.com>

